

Message Text

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17

ACTION EUR-12

INFO OCT-01 ISO-00 EB-07 /020 W
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R 240704Z JUN 75
FM AMEMBASSY MOSCOW
TO SECSTATE WASHDC 1508
INFO USDOC WASHDC

UNCLAS MOSCOW 8711

USDOC FOR BEWT/USSR AND TDAD

E.O. 11652: N/A
TAGS: EIND UR
SUBJECT: NEW FTO V/O SOYUZVNESHSTROYIMPORT

REF: STATE 141903

1. COMATT AND COMOFF CALLED ON VIKTOR A. PRASOLOV, CHAIRMAN, V/O SOYUZVNESHSTROYIMPORT, JUNE 23 FOR REVIEW OF NEW FTO'S FUNCTIONS AND ORGANIZATION. ALSO PRESENT WAS A. S. RODOVNICHENKO, SOYUZVNESHSTROYIMPORT OFFICE DIRECTOR.

2. PRASOLOV EXPLAINED HIS ORGANIZATION WOULD BE RESPONSIBLE FOR NEGOTIATION AND ADMINISTRATION OF CONTRACTS WITH FOREIGN COMPANIES PERFORMING CONSTRUCTION WORK IN SOVIET UNION. AS EXAMPLES HE CITED HOTEL CONSTRUCTION CONTRACTS NOW UNDER NEGOTIATION WITH SWEDISH AND FRENCH CONSTRUCTION FIRMS AND ARRANGEMENTS FOR PARTICIPATION OF EASTERN EUROPEAN ORGANIZATIONS IN ORENBURG GAS PIPELINE PROJECT. ALTHOUGH MOSCOW TRADE CENTER ALSO FALLS INTO THIS CATEGORY, RESPONSIBILITY WILL REMAIN WITH PROMMASHIMPORT SINCE PLANNING IS FAR ADVANCED.

3. NECESSARY PRECONDITION FOR SOYUZVNESHSTROYIMPORT INVOLVEMENT APPEARS TO BE USE OF FOREIGN LABOR AND EQUIPMENT ON A PROJECT. NEW FTO WILL THUS TAKE RESPONSIBILITY FOR HOTEL PROJECTS, WHICH ENVISION USE OF FOREIGN WORKERS, WHILE ESTABLISHED FTO'S WOULD CONTINUE TO HANDLE DEALS WITHOUT FOREIGN CONSTRUCTION WORKERS, EVEN WHERE FOREIGN FIRM ASSUMES

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BROAD DESIGN AND GENERAL CONTRACTING RESPONSIBILITIES AS IN

SWINDELL-DRESSLER'S CONTRACT FOR KAMA TRUCK PLANT FOUNDRY.
IN ANSWER TO COMATT'S QUESTION, PRASOLOV SAID HE THOUGHT US
FIRMS COULD, IN PRINCIPLE, USE WESTERN EUROPEAN LABOR ON
CONSTRUCTION PROJECTS IN USSR.

4. SOYUZVNESHSTROYIMPORT STILL IN ORGANIZATIONAL STATE.
PRASOLOV OCCUPIES TEMPORARY OFFICE NEAR TRADE CENTER SITE
WHILE OTHER STAFF MEMBERS WORKING IN MINISTRY OF FOREIGN TRADE
BUILDING. HIS RELUCTANCE TO IDENTIFY DEPUTY CHAIRMEN SUGGESTED
THAT STAFF STRUCTURE HAS ALSO NOT BEEN FIRMLY ESTABLISHED.
FTO'S MAILING ADDRESS IS SMOLENSKAYA-SENNAYA P1. 32/34.
TELEPHONE IS 241-49-27 BUT TELEX NOT YET INSTALLED.
STOESSEL

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: GOVERNMENT AGENCIES, FOREIGN TRADE, NEGOTIATIONS, CONTRACTS
Control Number: n/a
Copy: SINGLE
Draft Date: 24 JUN 1975
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1975MOSCOW08711
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D750221-0700
From: MOSCOW
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1975/newtext/t19750621/aaaaated.tel
Line Count: 74
Locator: TEXT ON-LINE, ON MICROFILM
Office: ACTION EUR
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: 75 STATE 141903
Review Action: RELEASED, APPROVED
Review Authority: ShawDG
Review Comment: n/a
Review Content Flags:
Review Date: 28 FEB 2003
Review Event:
Review Exemptions: n/a
Review History: RELEASED <28 FEB 2003 by PhilliR0>; APPROVED <11 MAR 2004 by ShawDG>
Review Markings:

Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
06 JUL 2006

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: NEW FTO V/O SOYUZVNESHSTROYIMPORT
TAGS: EIND, UR, (PRASOLOV, VIKTOR A), (RODOVNICHENKO, A S)
To: STATE
Type: TE
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 06 JUL 2006